

84 Hahashmonaim St. Tel-Aviv 67132, Israel Tel: 972-3-563 1020, Fax: 972-3-561 9027 <u>chamber@chamber.org.il</u> www.chamber.org.il

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BUSINESS OPPORTUNITIES FROM ISRAEL

<u>May-June 2022</u>

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: <u>chamber@chamber.org.il</u>

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please click here

Offer	Interested in	Subject
No.		
133248	Export	Patented Caulking Gun
133056	Export	GQ Syringes
133057	Import-Export	Surplus Chemical Inventory
133058	Import	Nonwoven polyester fabric for bitumen
		membranes manufacturing line
133249	Import	Sanitary Products
133250	Import	Promotional Items for Retail Chains
133059	JV/Franchisee/	Active and Passive Semiconductors/Electronic
	Representation	Components (1

Thank you in advance for your cooperation.

EXPORT

Company Name	Unique Solutions R.A.I Ltd. (76051)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.siliguns.com
Year of Establishment	2018
No. of Employees	3
Offer No.	133248
Summary of offer	Export/JV/Representation/Franchisee:
	Patented Caulking Gun

Description of Offer

The company's product is a lightweight and compact caulking gun, whose unique and small structures make even the narrowest and hard-to-reach places easily accessible, while providing a smooth experience for the user from start to finish.

Its convenient size ensures fitting into ANY toolbox.

The company's patent-protected design provides extra durability, a comfortable grip, 100% anti-drip technology and includes a high thrust ratio of 12:1.

One of its unique features is the ability to remove excess from the cartridge while in use which makes it even smaller! The user gets a clean and easy job for every use and from every angle.

Potential Partners	Distributors, Stores (Chains and independently owned), Wholesalers.
Target Countries	USA and Canada

Company Name	Astramedia Online Marketing Services Ltd. (74531)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division

	Email: <u>chamber@chamber.org.il</u>
Website	www.astramedic.com
Year of Establishment	2017
No. of Employees	
Offer No.	133056
Summary of offer	Export: GQ Syringes

The company specializes in sourcing, managing and executing the production and distribution of Personal Protective Equipment across the globe.

They partner with the world's leading manufacturers and have a dedicated quality control team on the ground at all locations, ensuring quality, competitive pricing and optimal service.

With over a decade of experience on the market, their partners have a proven track record of excellence in consistently providing a steady supply of top-quality products. Their customers vary from private and state healthcare institutions to multinational retail groups in North and South America, Europe and the Middle East.

The company has a stock of 2M units of QG syringes that are being used by Israel's MOH, their expiry date is on 12/25 and is Ideal for all vaccines types for COVID-19.

CE Certification Manufactured by Qatari German Medical Devices Co. on April 2021

Each Kit consist of:

- 1. 1ml syringe (Low Dead Space)
- 2. 23G needle + 1"

Price per kit is \$0.03 (FOB Israel).

Potential Partners	Hospitals, Distributors of medical equipment.
Target Countries	Worldwide, except North America

Company Name	Surplus International Ltd. (73997)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce:

	International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	www.surplus-inter.com
Year of Establishment	2017
No. of Employees	2
Offer No.	133057
Summary of offer	Import-Export: Surplus Chemical Inventory

The company specializes in recycling and repurposing of surplus inventory. By procuring surplus chemical inventory from manufacturing industries and matching it with relevant buyers, we provide high quality and cost-effective inventory solutions.

We buy chemicals from companies with surplus inventory resulting from formulation changes, end-of-line productions, mergers or any other reason and sell our surplus chemicals to companies looking for top-quality raw materials at reduced prices.

The company will easily, quickly and safely identify a new owner for your unused materials from our extensive worldwide network.

We will take care of everything, making sure the whole process is seamless, safe, confidential and professional every step of the way.

Among our satisfied customers: Teva, ICL, AGAN, GALAM and more.

We work with the following industries:

Pharmaceutical Agriculture Solvents Cosmetics Pigments & Dyes Food & Additive Vitamins Adhesives Polymers Resins and more

Other Information	We purchase from manufacturing industries for various reasons (out of date, off specification materials, etc) and match it with the
	relevant buyers.
Potential Partners	Chemical manufacture
	Pharmaceutical manufacture
	Agriculture manufacture

	Solvents manufacture Cosmetics manufacture Pigments & Dyes manufacture Food & Additive manufacture Vitamins manufacture Adhesives manufacture Polymers manufacture Resins manufacture
Target Countries	Export: India Import: USA & Canada, Europe

IMPORT

Company Name	PAZKAR Ltd. (20656)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.pazkar.co.il
Year of Establishment	1937
No. of Employees	90
Offer No.	133058
Summary of offer	Import: Nonwoven polyester fabric for bitumen membranes manufacturing line

Description of Offer

Our company, a subsidiary of the Paz Oil Group, is Israel's leading and largest manufacturer of a wide variety of waterproofing and insulation products for the construction and infrastructure industries.

Originally established in 1934, the company utilizes the most advanced technologies available to maintain a professional edge and to meet the demanding standards and requirements of the market.

The plant, located in the Galilee, near Nazareth, develops & produces a broad range of materials that provide a comprehensive solution for waterproofing requirements related to all aspects of construction and infrastructure.

Our products include:

- 2 Water-based liquid membranes for hand and for spray applications
- Bituminous modified membranes (APP, SBS and self-adhesive)
- Image: White and colored coatings

 Coatings for sports surfaces Road maintenance materials 	
Other Information	We are looking for mainly 180 and 170 gr'/m2. Please send to us TDS.
Potential Partners	We are looking for nonwoven polyester fabric manufacturers to our bitumen membranes manufacturing line. We would like to know if you are producing for the manufactures of bituminous membrane.
Target Countries	Worldwide.

Company Name	<u>YOW</u> (15597)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <u>chamber@chamber.org.il</u>
Website	www.yow.co.il
Year of Establishment	1995
No. of Employees	28
Offer No.	133249
Summary of offer	Import: Sanitary Products

The company was founded 2 generations ago, and it is one of the largest importers in malleable iron fittings, iron nipples and sockets. It distributes all over Israel, on a daily level.

The company imports from factories throughout China and Italy, and is interested in expanding their importing countries.

In addition, they opened a new department of fire system grooved fittings.

The company sells also ball valve within the Israeli standards with angle and check valves as well as strainer.

They would like to cooperate with qualified suppliers of the items mentioned above, as well as suppliers of fire system accessories, angle valve, PVC hoses, brass floor drainers and zinc floor drainers.

Potential Partners	Manufacturers of sanitary & fire system products
Target Countries	Europe, China.

Company Name	My Loyalty (14624)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	www.ppiworldwide.com
Year of Establishment	1986
No. of Employees	5
Offer No.	133250
Summary of offer	Import/Service: Promotional Items for Retail Chains

We create novelty premiums, reliable and collectable promotions.

We are looking for factories (specifically in East Europe) for production of wood / plastic / paper small collectible products/ production services.

We produce large quantities at relatively short period so we need the factory to be at a high level of production capacity. QC and quality are also important factors.

We have consistent creative innovation, proprietary brands and novel premiums.

Potential Partners	Manufacturers in the field of wood & Plastic.
Target Countries	Poland, Czech Republic, Bulgaria, Romania, Italy and other European countries.

JOINT VENTURES/FRANCHISEE/REPRESENTATION

Company Name	Nisko Projects Electronics and Communication (1999) Ltd.
	(14624)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers
	of Commerce:
	International Relations Division
	Email: <u>chamber@chamber.org.il</u>
Website	http://nisko-projects.com/
Year of Establishment	1988
No. of Employees	50
Offer No.	133059
Summary of offer	Joint Venture Partner/Representation/Franchisee:
	Active and Passive Semiconductors/Electronic Components

Our company distributes products from the world's leading electronic components suppliers to Israeli companies developing and manufacturing systems for a wide range of markets (Medical, industrial, military, telecom, power management, process control, etc.

Those companies are a mix of OEM Customers as well as leading Contract Electronics Manufacturers (EMS's).

With more than 30 years in the market, our current portfolio includes active components, passive components, communications products, electro technical parts and power supplies.

We have High level of technical capabilities, supporting pre and post sales process, advanced warehouse capabilities.

Strong financial back up as part of the Ardan Group.

Other Information	Looking for unique offers from small to medium IC vendors, requiring local representative in Israel. Preferred companies are such companies with products as electronics devices/ sensors products/ components/ services for which we could be best fit as a local presence.
Potential Partners	IC/semiconductors manufacturers, Services/SW providers, sub electronics/RF modules.
Target Countries	China, Taiwan, Korea.